

Reply of Pre-Bid Queries from prospective bidders on RFP for Operation and Management of 'Integrated Coastal Aquaculture Facilities' at Mulapolam Village, Srikakulam District, Andhra Pradesh on Lease Basis

Sl. No.	Query	Reply
1	If the rate of sale is very low not even covering costs of production. What should we do? Will it sold at a loss price and will NFDB give some subsidy in lease payment to cover the loss in future periods?	NFDB will not give any subsidy.
2	What is the process of arriving at a rate of sales as the benchmark (to arrive at) when NFDB takes the produce? Will the awarded bidder have the freedom to sell the produce outside NFDB's purview if the bidder has a client who offers a better price or the bidder has an export order?	As per clause 4.2.6, it is to be decided by the committee constituted by NFDB or prevailing market rates of CIBA/RGCA for the respective years. First option shall be given to NFDB. On refusal by NFDB, selected bidder will have freedom to sell the produce outside NFDB purview
3	Total Sale Proceeds' from the 'Direct Marketing' of 'Bench- marked' Output to the 'End Users' as per the terms of the Lease Agreement and compliances by the lessee and shall be paid by the Lessee. Please share us the process document for arriving price fixation and elaborate on end users.	PFR has been appended for guidance only on NFDB website.
4	if anytime production is less than the Service Level Agreement (SLA). How bidder needs to fill the gaps? Either by paying the balance amount or giving by procuring from market	To meet the shortfall in production, procurement from outside is not permitted. A committee constituted by NFDB will analyse the situation by conducting enquiry and decide on the further course of action suitably.
5	Page 41: We do hereby agree that if the MPO falls below 50 % then, we may be subject to a penalty to be decided based on analysis by the NFDB committee. - if it is above 50% but below 100% how do you	Any shortfall in the supply annually below 100% of the Specified Quantities of Fry and Fingerlings in the lease period will be considered as shortfall in achieving the MPO. This will lead to further penalty based on the analysis by

	decide penalty- previous years' documents?	NFDB Committee as per the need of the situation.
6	what if the bidder wants to introduce a new variety of fish? - will the committee accept if bidders introduce new interventions?	As long as the Marine fin fish of legally permitted species are done, there won't be any issue. However, bidder shall have to obtain permission from NFDB before taking up any new species.
7	We are forming a consortium with Three organisations aligned: i) Venkataramana mills (Financial Capital owner with Required financials) ii) Uday Aqua Connects (Technical Agency) iii) PRDIS - an NGO for Extension services to connect our Technology and Business Globally.	Yes three members are permitted
8	Lead member can be any one member from above consortium or is it specific to some company member out of three organisations?	Conditions laid down in clause 4.5 of the bid document may be referred.
9	The new company which is required out of consortium is liable to formed after the Bid final assignment/ approval or in between?	Consortium agreement must be formed before bidding.
10	It was notified in the RFP document about the capacity of crop of different species (Seabass, Cobia, Pompano, Mud crab) in the existing facility: Have NFDB conducted or reviewed any report? If existing, we want to understand the Annual investment required to run the total facility handed over by NFDB during Phase-1: And also calculate the returns of the investment. Kindly help to get the report.	Most of the data is available in PIM - Project Information Memorandum. Please refer to NFDB website for Project Feasibility Report (For Guidance/reference only)
11	Recently we have visited the facility: Just want to understand that the land scape as per RFP is still vacant to be utilised on that land, is it like - can the approved consortium can develop the additional infrastructure based on our plans or it needs to be approved from NFDB?	Utilization of additional land under phase-1 is beyond the purview of present RFP. Any additional land requirement will be decided separately as per the request and subsequent decision by the DoF, GoI and NFDB. Currently GPS fencing points will be provided and lessee must operate within

		provided GPS fencing points. Lessee must inform and take written approval of NFDB for utilizing any space within the GPS fencing points to be used for any temporary structure.
12	Is there any additional support from NFDB to support regarding Seed supplier of mentioned species to get utilised in that facility: Also regarding seed availability's and rearing conditions also need to be understood by NFDB to support the Lease period start date as the Lease amount is higher.	<p>Please refer to page 22/58, Sl. No. 43 of RFP document.</p> <p>However, any additional grace period will be discussed based on the physical status of the facility at that point of time.</p>
13	Feasibility Report of OPERATIONS	Please refer to NFDB website for Project Feasibility Report (For guidance/reference only)


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 Executive Director (Tech)

